

Ensign Learning Center Instrument Purchase/Sell Policy

At Ensign Learning Center, we strive to provide a fair and transparent process for parents who wish to sell, trade, or purchase musical instruments. This policy outlines the conditions and procedures for our Instrument Trade-In, Buyback, and Purchase Program.

1 Purchase Program

Parents may sell their instruments to Ensign Learning Center if:

- They no longer need the instrument.

Instrument Evaluation for Purchase

- The value of the instrument will be determined by three appraisals from different qualified luthiers/instrument specialists to assess its condition, age, and market demand.
- Ensign Learning Center's industry experts will review and confirm the evaluation. An industry expert has had at least 5 years in training and purchasing experience with the instrument being evaluated. Refer to the music director for a list of qualified experts.

Determining Purchase Value

- If the instrument has depreciated below the original purchase price:
 - The depreciated value will be paid to the parent.
- If the instrument has appreciated above the original purchase price:
 - The purchase price will equal the original purchase price plus half the difference between the original purchase price and the new estimated value at the discretion of the school (refer to internal evaluation policy).

2 Instrument Size and Type Restrictions

Ensign Learning Center only accepts and purchases specific instruments and sizes:

- Cellos: 1/10 up to 1/2 size. Full-sized cellos are not accepted.
- Violins: 1/10 to 1/2 size. 3/4-sized violins are rarely accepted.
- Violas: 9 inches to 12 inches. Larger sizes (e.g., 15-inch models) are not typically accepted.
- Band Instruments: Brass instruments must undergo a chemical flush before being accepted for trade-in or buyback.
- Tubas, baritones, and non-standard instruments (e.g., guitars, glockenspiels, didgeridoos) are not eligible for buyback or trade-in.

3 Special Instrument Requests & Finder's Fee

- If a parent requests an instrument that Ensign Learning Center does not currently have and asks for assistance in locating and purchasing it, we will facilitate the search.
- A 10% finder's fee will be added to the original purchase price of the instrument to cover the time, effort, and expertise required to locate a suitable instrument.
- The finder's fee and the instrument purchase price will be included in the final cost and incorporated into the payment plan if applicable.

4 Disclaimer

- Ensign Learning Center reserves the right to refuse instruments that do not meet the stated size, type, or condition criteria.
- All evaluations and final buyback or trade-in values are non-negotiable once confirmed by Ensign Learning Center.